

# Agenda

## Day 1

	Morning	<p>Introductions / Goals</p> <p>Organizing a Business Presentation</p> <p>Speech: A Business Presentation*</p> <p>Visual Aids</p>
12:00 – 1:00		LUNCH
	Afternoon	<p>Style: Gestures / Movement / Stance Pause/ Eye Contact</p> <p>Speech: A Business Presentation with Style*</p> <p>Speaking to the Big Dogs: How Presentations Change</p> <p>Organizing the Presentation for the Big Dogs</p> <p>Homework Assignment: Understanding the Big Dogs</p>

## Day 2

	Morning	<p>How to be Successful with the Big Dogs</p> <p>Speech: A Big Dogs Briefing•</p> <p>Content vs. Process</p> <p>Listening Skills</p> <p>Challenging Questions</p>
12:00 – 1:00		LUNCH
	Afternoon	<p>Elevator Pitch</p> <p>Strategies for Dealing with the Unexpected</p> <p>Style for the Seated Presentation</p> <p>Ride the Bull: Speaking to the Big Dogs Briefing</p> <p>Homework and Preparation</p> <p>Big Dogs Personalities</p> <p>The Wrap Up and Graduation</p>

\*Private Coaching